

THE PROGRESSION OF DIGITAL BIOMARKERS IN CLINICAL TRIALS AND BEYOND



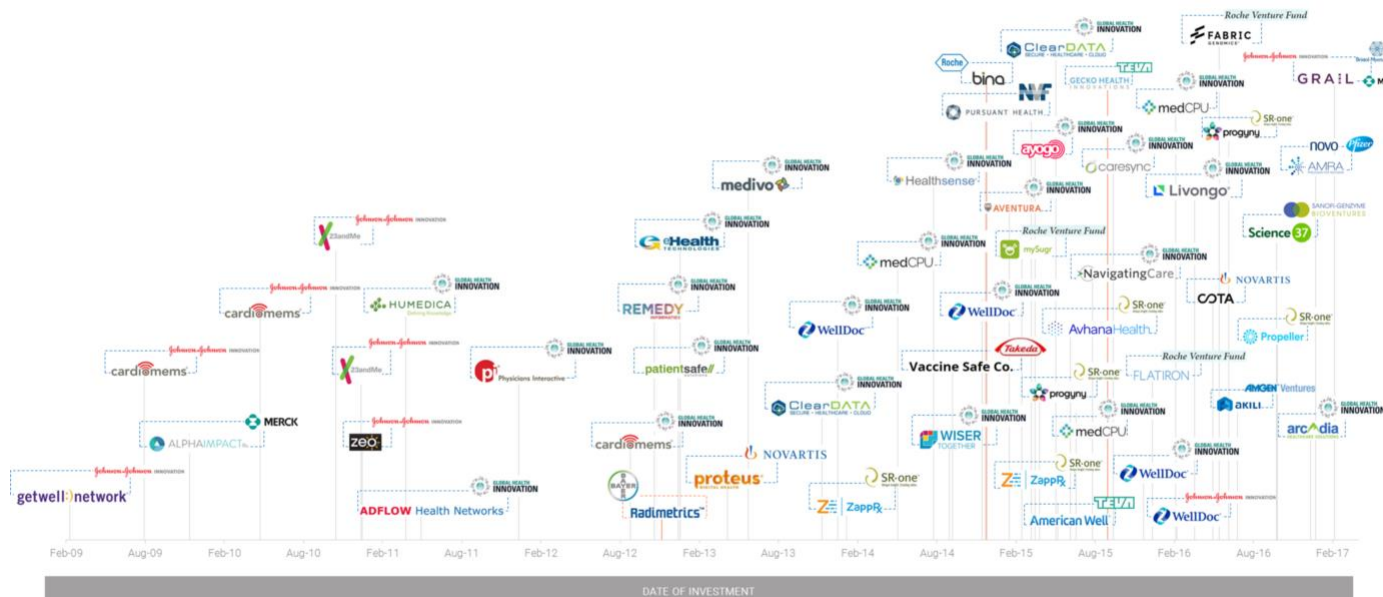
The Rapid Growth of Digital Health

The adoption of connected healthcare



DIGITAL HEALTH STARTUPS

A TIMELINE OF PHARMA EQUITY INVESTMENTS & ACQUISITIONS IN DIGITAL HEALTH COMPANIES
2009-2017 (4/06/17)



www.cbinsights.com

CBINSIGHTS

Sources: CB insights, CapGemini Research, Fierce Pharma

The adoption of connected healthcare

Digital healthcare funding: \$5.6bn in Q2 2020 to \$14.5bn Q2 2021

Deal sizes have increased: Many Start-ups exceeding \$100m rounds

Digital health market is expected to exceed \$425bn by 2027^(1,2)

The adoption of connected healthcare



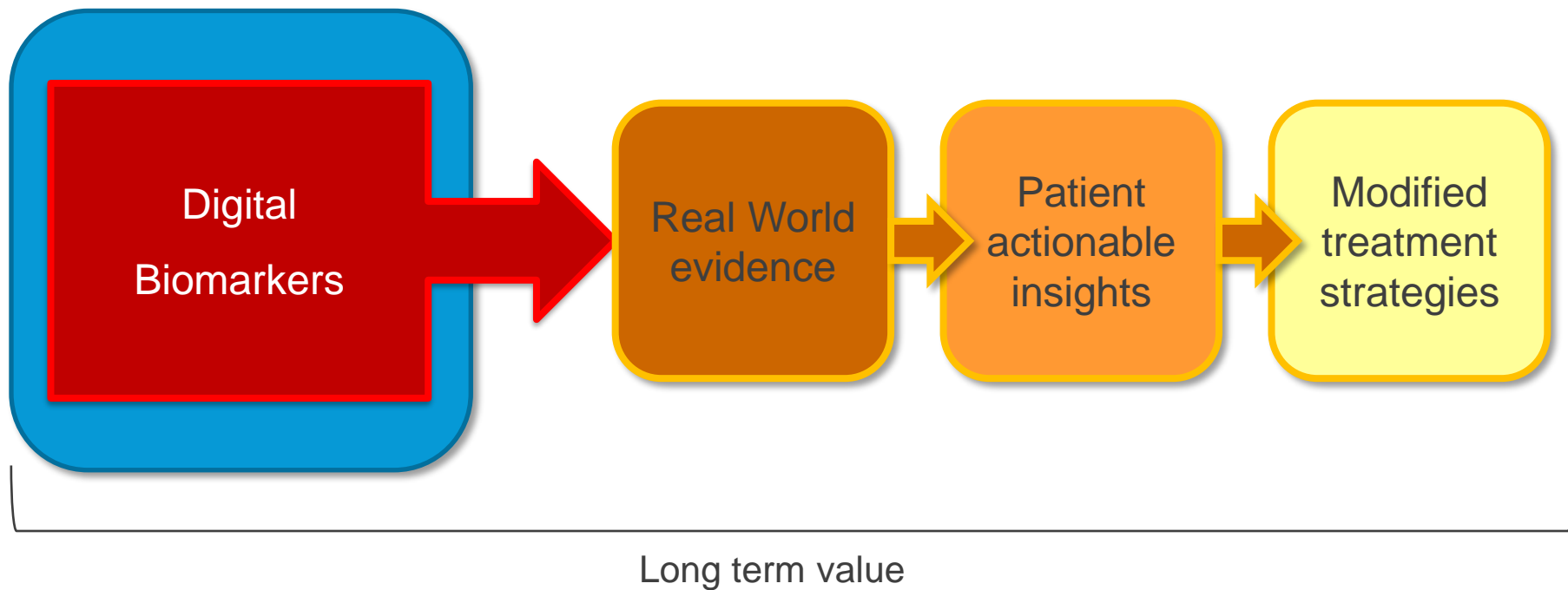
“

Everyone is after this space, but it's the ability to make a single use case work that drives success

”

- Director of Digital Medicines, Global Medical Device Company

The progression of Digital Biomarkers in clinical trials and beyond



Three key factors

Digital
Biomarkers

Machine
Learning & AI

Network effects

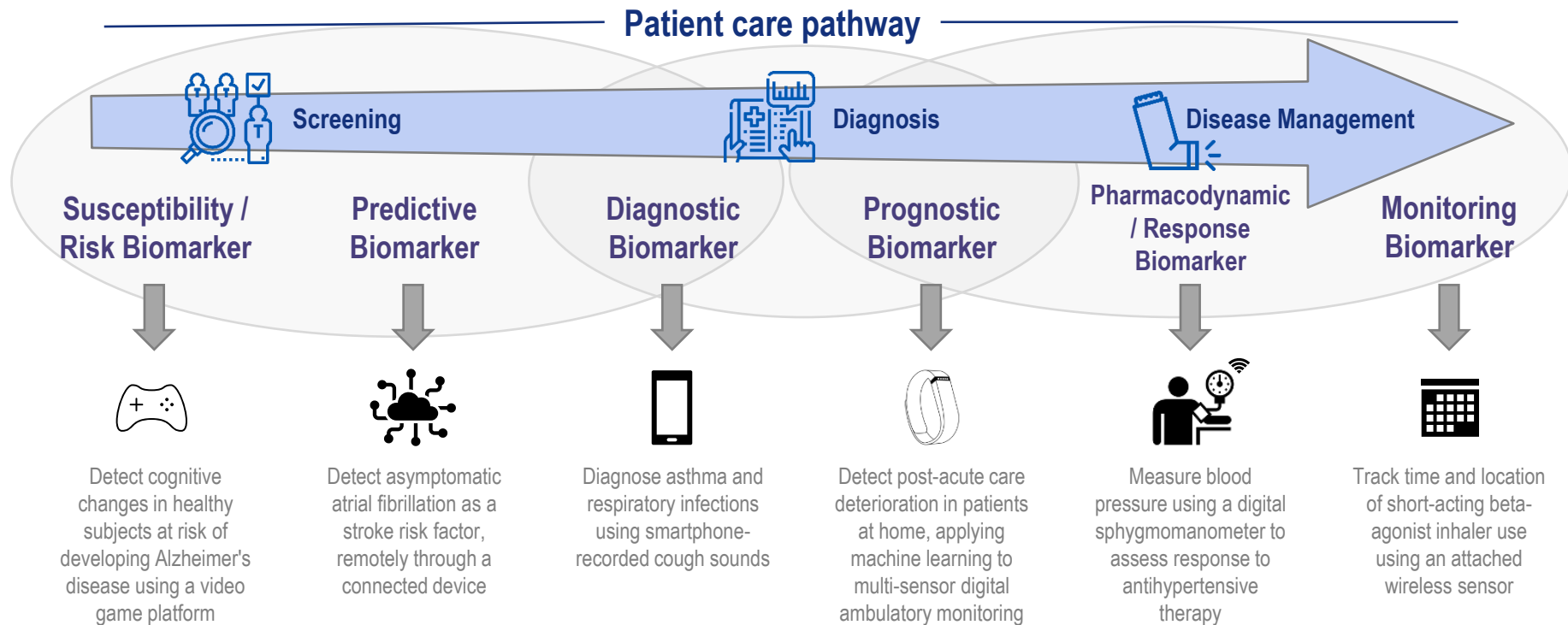
Digital Biomarkers

What is a digital biomarker?

- We tend to think a biomarker: *“is a biological molecule found in body fluids or tissues that is a sign of a normal or abnormal process”*
National Cancer Institute
- Digital biomarkers are *“...objective quantifiable physiological and behavioural data collected by digital devices”*
Digital Biomarkers Journal, Karger Publishers
- But there is confusion here – digital biomarkers are also any data collected by digital devices, including portables, implantables, ingestibles and drug delivery devices
- In other words a **digital biomarker is any physiological or biological signal that is digitally captured.**

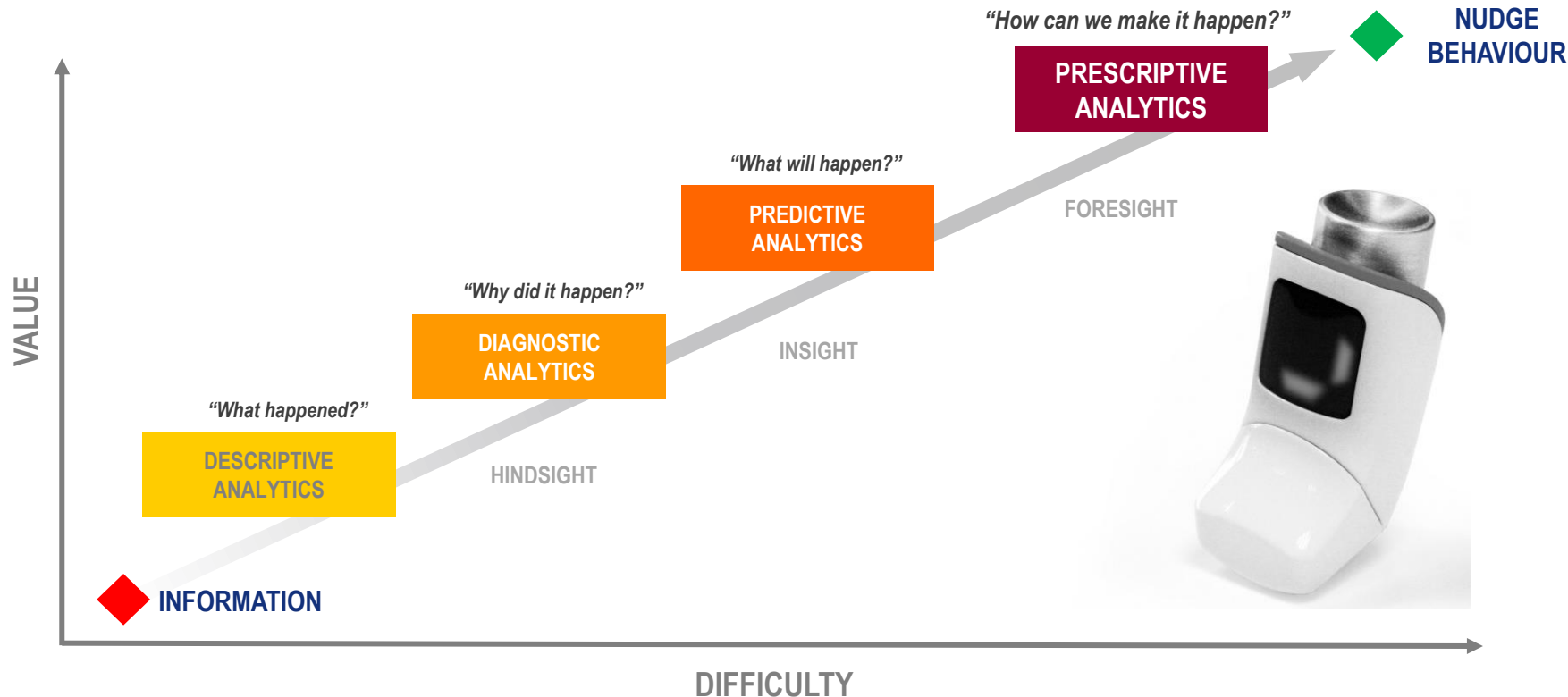


Clinical application of digital biomarkers



Adapted from Coravos, A., Khozin, S. & Mandl, K.D. (2019) Developing and adopting safe and effective digital biomarkers to improve patient outcomes. npj Digit. Med. 2, 14

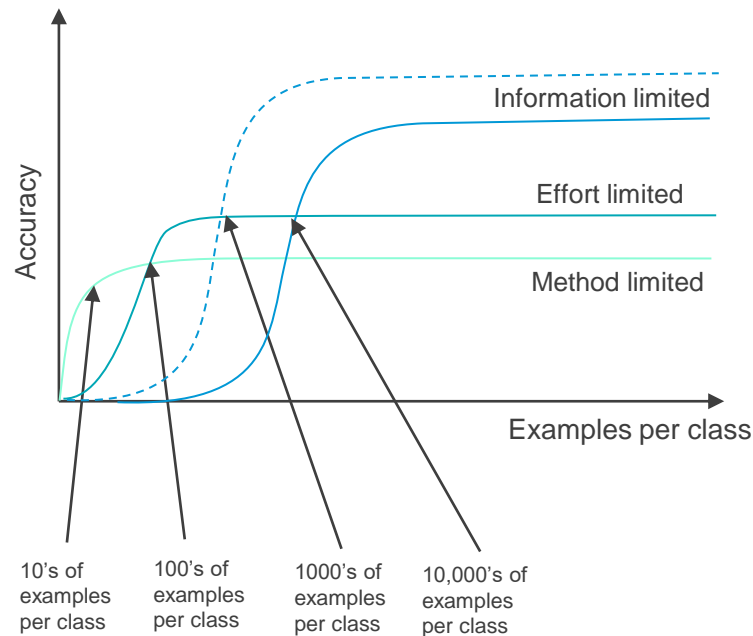
The goal for digital biomarkers: enabling analytics – information versus actionable insights



Machine Learning (ML) & Artificial Intelligence (AI)

AI and machine learning allow better use data, but human insight is essential

- Statistical methods are the most effective way of determining effects in small studies
- Statistical Machine learning methods (e.g. SVM, Random forests) can do better but **leverage domain expertise** to describe features in the data e.g.
 - Characteristic waveforms, keywords in text
- Deep learning methods self generate these features so:
 - We can use previously “intractable” data,
 - We can discover more from more data, but they are limited by the information content of the signal
- Domain expertise is essential:
 - Data curation (90% of human effort)
 - There is an information limit with all data sources
 - Asking the right question (deep understanding of value)



Novartis's eBreezehaler

- Novartis developed the eBreezehaler to monitor patient usage
- The device uses an algorithm to determine an inhalation event from its sound signature
- Novartis subsequently showed that the integrated sensor technology could also provide an indication of inhalation technique⁽¹⁾

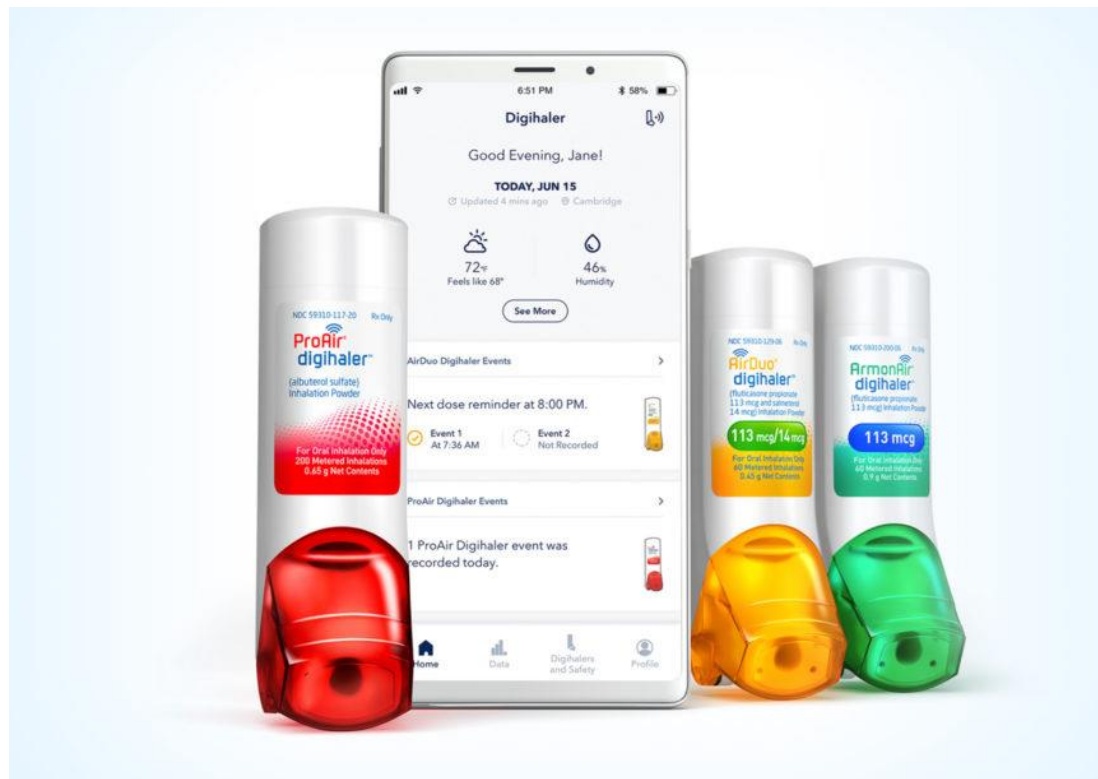
(1) Adding Electronics to the Breezhaler(R): Satisfying the Needs of Patients and Regulators, Colthorpe P, Pavkov R, Rozenman Y, Humby C, Respiratory Drug Delivery 2018. Volume 1, 2018: 71-80



Teva is using continuous data for prediction

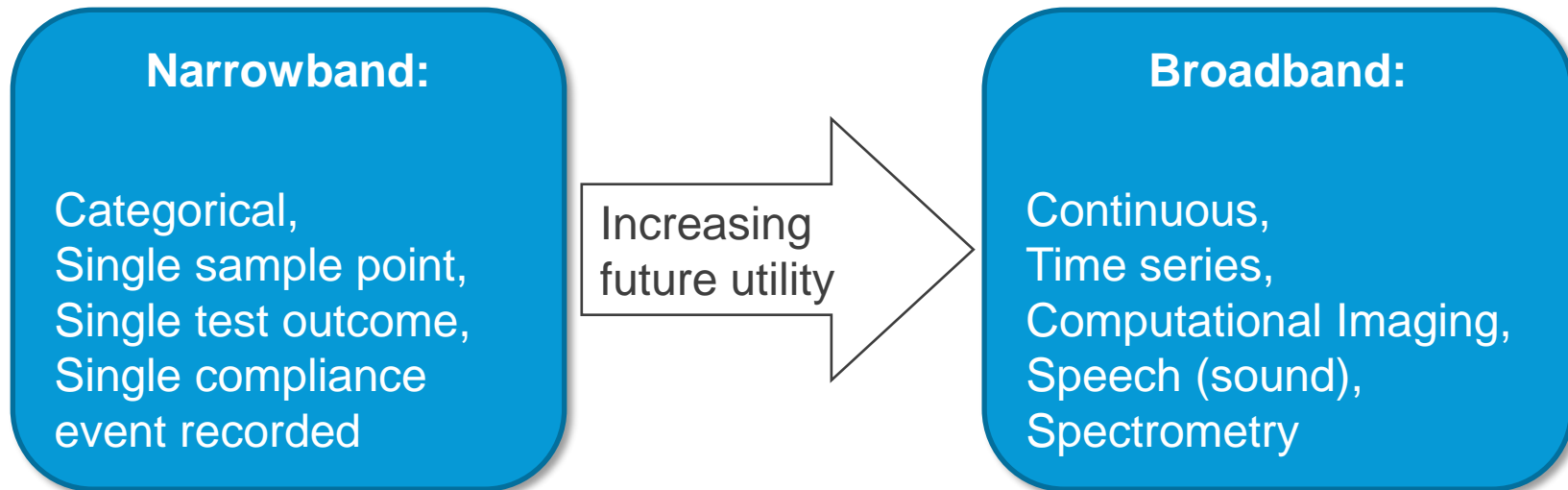
- Teva is running several studies in this space:
- Teva Asthma Predictive Analytics Study
 - Home spirometry to allow patients to self-assess their respiratory symptoms
- At digital health congress '21: Teva showed data from the ASTHMA study
 - Continuous data from the digihaler may be used to **predict exacerbations 5 days in advance**

<https://clinicaltrials.gov/ct2/show/NCT04997304>



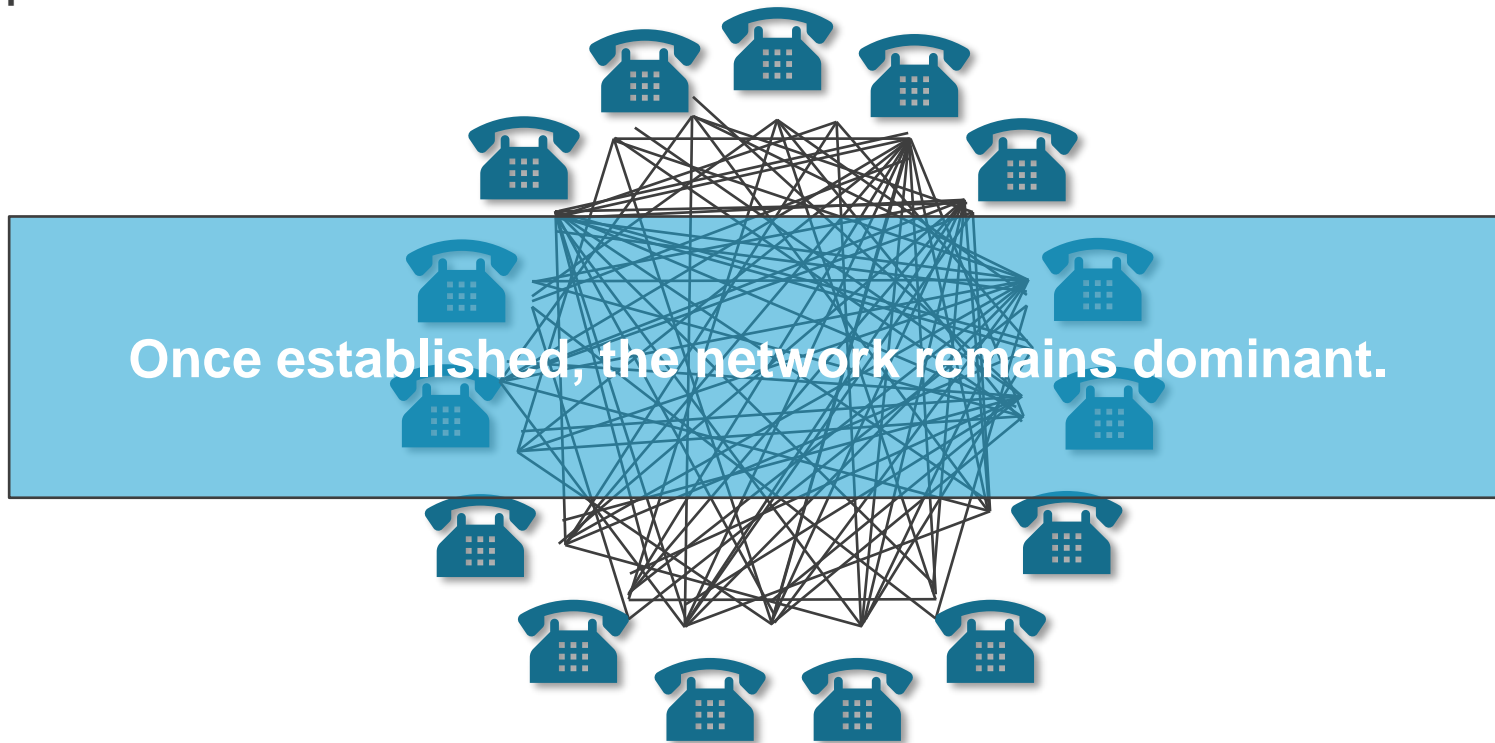
Outcome measures should be designed to support future product focus if possible

- Measuring compliance is essential during the clinical trials phase – but we should aim to achieve these outcomes using data that could support future applications (even if we're unsure what they will be)



Network Effects

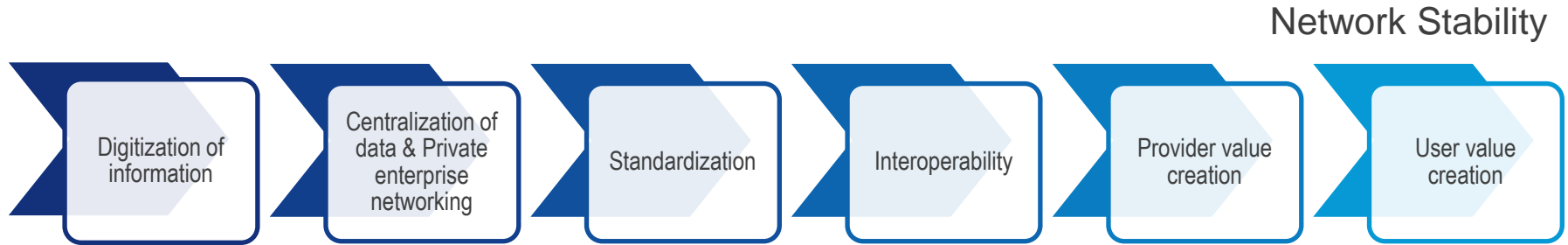
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- The network effect: as more people use a platform, the value of the service offered by the platform improves – which can lead to positive feedback of user growth.
 - The value of the service is derived from use of the service, not provision
 - The service is therefore context dependent (i.e. one network per patient / disease group)
 - Where a single platform achieves positive feedback first, it tends to remain dominant.
 - Network effects have become a strategic competitive advantage for digital businesses, where traditionally companies built and controlled assets, digital organisations aim to manage and build networks.
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- **Being first to market with a product that delivers key user value is therefore essential**

Digital adoption enables translation of care from clinical to real-world environments



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Bringing It All Together

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